

A leading manufacturer of food and feed additives with headquarters in USA and global sales to more than 60 countries. We are a science based biotechnology company with global brand recognition. Our products are backed by university research and proven performance. The company has a new manufacturing plant and sales office in Shanghai-Wuxi area.

总部设在美国的著名跨国食品饲料添加剂企业，致力于生物技术的研发，与大学科研机构密切合作，产品性能卓著。目前在上海—无锡地区开设新的生产基地及销售办公室。

诚聘热情、能干人士加入中国团队，协助企业在中国市场的开拓成长。

营养学研究员

工作简介：提供营养学（技术）服务，通过技术演示和服务支持在中国的销售活动。设计、指导和协调公司在中国特定领域的科研。

工作内容：

- 1) 为中国区的销售人员提供技术销售支持
- 2) 指导、协调、总结科研项目，为了增加销售额、开发新产品或现有产品新功能，提供产品登记
- 3) 针对竞争者新产品研发的报告，探讨客户新需求
- 4) 与中国的相关大学、科研机构、政府部门保持密切合作
- 5) 跟踪中国最新的科研技术发现，最适宜于公司中国区业务的发展

资历要求：

兽医学或动物科学相关专业博士

1—5年相关工作 / 培训经验，熟悉家禽或猪行业优先考虑

中英文听、说、读、写流利：

- 1) 可以分析、翻译一般科研文献、财务报告、法律文件
- 2) 可以回复客户、监管部门、其他商业单位的询问
- 3) 可以撰写出版用稿件及发言稿
- 4) 向公司管理层、公众及科研界传达及时信息

出差要求：

60%—75%工作时间的出差要求，包括国际旅行

计算机要求：

熟练掌握Word、Excel、PowerPoint应用软件

Research Nutritionist

营养研究员

Essential Duties and Responsibilities:

1. Provide technical sales support to sales staff in China in coordination with company sales personnel.
2. Directs, coordinates and summarizes research studies as required to grow sales, develop new products or new applications of current products, and provide data for registration and regulatory purposes.
3. Report on new product or process technology of competitors, and to discuss new specifications required by customers.
4. Maintains contacts and relationships with university, research and scientific/veterinary personnel and other influencers in the PRC.
5. Remain abreast of latest species research findings and technologies being implemented in the PRC that are most pertinent to the company's business and sales in the PRC.

Education and Experience:

Doctoral degree (Ph.D. D.V.M.) or equivalent and 1-5 years related experience and/or training preferably in poultry or swine.

Language Skills:

1. Fluently bi-lingual in Chinese and English: reading, writing and speaking.
2. Ability to read, analyze and interpret common scientific and technical journals, financial reports and legal documents.
3. Ability to respond to inquiries from customers, regulatory agencies or members of the business community.
4. Ability to write speeches and articles for publication that conform to the prescribed style and format.
5. Ability to effectively present information to top management, public groups and scientific peers.

Travel Requirements:

Employee is required to travel to fulfill job duties. Schedule and amount set by management and employee. Estimated 60% – 75% travel, may include some international travel.