NUTRITION ADVISOR

**Reports to: Nutrition Technical Consultant – (location China)**

**Position Objective**

* Responsible for providing support and expertise in the area of monogastric nutrition to the marketing, technical consulting, and sales groups within the (XX) region.
* Responsible for working with post-registration studies (PRS) of existing products and new products launch for XX Region in conjunction with Global Marketing Technical Team.
* Responsible for the quality control, analysis and interpretation of trial data and preparations of final reports in conjunction with Global Marketing Technical Team.
* Responsible for assisting in managing and developing protocols, data and reports of all regional monogastric post-registration studies as well as interactions with global marketing to develop and leverage resulting data into sales.
* Coordination and review of nutritional aspects and feed manufacturing implications of new and existing products with both internal and external groups within XX region. Assisting in the development of recommendations for positioning and messaging related to poultry products and knowledge solutions materials.
* Lead Elanco in the transformation into a balance of health, production, and nutritional business growth

# Qualifications/Skills

* PhD in poultry or swine nutrition or equivalent industry experience.
* Should have a thorough understanding of trial design and statistical processes with a strong attention to detail.
* Should have excellent “people skills”, be a good communicator (both written and
* oral), and be a good team member. Effective presenter of technical material in both written and oral forums is key. Teaching ability is highly desirable. Must be proficient in the English language.

**Job Interactions including internal and external**

* Closely aligned with regional and global marketing swine and poultry teams
* Work as a liaison between Elanco R & D and the Technical Consultant Team
* Works with regional and global marketing managers and associates on material and message development
* Works with external consultants, monitors, and investigators in post registration research matters
* Key customer interactions are critical

**Responsibilities**

* Will drive the execution of technical elements at the regional level for the support and launch of the Elanco monogastric enzyme franchise
* Will conduct research on all approved Elanco products and future innovation.
* Participate as a member of a team that develops and implements trials to improve swine and poultry production practices through the use of animal health and nutritional products.
* Publish and present research results at professional meetings.
* Support the development of training, marketing, and sales materials for Elanco products.
* Provide expertise in the area of feed, swine and poultry production as a member of the Elanco regional team.
* Will participate in the ongoing development of Elanco’s business strategy with Marketing and Technical Consulting groups.
* Will take a proactive role to remain current in the latest swine and poultry production and management practices.
* Will serve as a resource for sales representatives, technical consultants, and
* Elanco R & D.
* Support the sales process with the sales team at the customer level
* Function as field project leader, trial monitor or investigator as assigned.
* Will be an active member of the global technical and research staffs
* Will work to develop and maintain a network within the internal and external research community
* Will be proactive in forming working relationships and supplying information to key personnel in the various groups that support the swine and poultry industry.
* Routine travel within the region; international travel will be required.